



# People Will Summarize Your Life in One Sentence—Pick it Now



**If It's Lonely at the Top, You're Not Doing Something Right**—Loneliness isn't a requirement of leadership; it's a consequence of selfishness.

**The Toughest Person to Lead is Always Yourself**—To be successful in any endeavor, we need to learn how to get out of our own way.

**Defining Moments Define Your Leadership**—The choices we make in critical moments form us and inform others about our true nature.

**When You Get Kicked in the Rear, You Know You're out in Front**—When you are at the front of the pack, everything you do attracts attention.

**Never Work a Day in Your Life**—Passion keeps leaders going when others quit.

**The Best Leaders Are Listeners**—Leaders dignify their followers by paying attention to their input and concerns.

**Get in the Zone and Stay There**—Success begins by knowing your purpose in life and growing to your maximum potential in your strength zone.

**A Leader's First Responsibility is to Define Reality**—Good leaders balance their dreams with a sturdy dose of realism.

**To See How the Leader is Doing, Look at the People**—If you want to know whether a leader is successful and effective, don't look exclusively at her; look to the health of the people she leads.

**Don't Send Your Ducks to Eagle School**—Recognize that people differ in the level of their natural abilities, and do not treat everyone the same.

**Keep Your Mind on the Main Thing**—You will wear yourself out trying to be an expert at everything. For leaders, it is better to know the most important things than to know everything.

**Your Biggest Mistake is Not Asking What Mistake You Are Making**—Leaders who are willing to learn from their mistakes seldom repeat them.

**Don't Manage Your Time—Manage Your Life**—Time is an equal-opportunity employer; everyone gets 24 hours a day—no more, no less—but not everybody gets the same return on their 24 hours.

**Keep Learning to Keep Leading**—The secret to success can be found in people's daily agendas.

**Leaders Distinguish Themselves During Tough Times**—The best leaders prove their merit in the crucibles of life. They step forward to make tough choices, and they assume responsibility for the decisions they make.

**People Quit People, Not Companies**—The desire to leave for greener pastures is often motivated by the need to escape someone. People quit leaders, not companies.

**Be a Connector, Not Just a**

**Climber**—The best basis for a leader's influence comes from the relationships he or she establishes with followers.

**For Everything You Gain, You Give Something Up**—Let go of what you

have so that you can reach for something new.

**Those Who Start the Journey with You Seldom Finish with You**—Anytime you ignore the reality of change and try to control relationships you will have problems.

